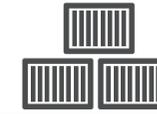


Incoterms® 2010 – International trade terms



ALL FORMS FOR TRANSPORTATION

	Seller's obligations/responsibility – Freight charges – insurance liability	SELLER	CARRIER	TERMINAL	PLACE OF DELIVERY	BUYER	Seller's obligations/responsibility – Freight charges – insurance liability
EXW EX WORKS	Transfer of risk / Place of delivery: At the seller's premises – unloaded Freight charges: Until placed in the seller's premises – unloaded Transport insurance: Until placed in the seller's premises – unloaded	█					Transfer of risk / Place of delivery: At the seller's premises – unloaded Freight charges: From placed within the seller's premises – unloaded Transport insurance: From placed within the seller's premises – unloaded
FCA FREE CARRIER	Transfer of risk/Place of delivery: Delivered to nominated carrier at the agreed place of receipt Freight charges: Until placed at the agreed place of receipt – unloaded. Transport insurance: Until placed at the agreed place of receipt – unloaded		█				Transfer of risk/Place of delivery: Received by the nominated carrier at the agreed place of receipt Freight charges: From the agreed place of receipt – unloaded Transport insurance: From the agreed place of receipt – unloaded
CPT CARRIAGE PAID TO	Transfer of risk / Place of delivery: Received by the carrier at the agreed place of receipt – loaded Freight charges: Until placed at the agreed place of delivery – discharged Transport insurance: Until placed at the agreed place of receipt –loaded		█				Transfer of risk / Place of delivery: Received by the carrier at the agreed place of receipt – loaded Freight charges: From the agreed place of delivery – discharged Transport insurance: From the agreed place of receipt – loaded
CIP CARRIAGE AND INSURANCE PAID TO	Transfer of risk / Place of delivery: Received by the carrier at the agreed place of delivery - loaded Freight charges: Until placed at the agreed place of delivery – discharged Transport insurance: Until placed at the agreed place of delivery – discharged		█				Transfer of risk / Place of delivery: Received by the carrier at the agreed place of receipt - loaded Freight charges: From the agreed place of delivery – discharged Transport insurance: From the agreed place of delivery – discharged
DAT DELIVERED AT TERMINAL	Transfer of risk / Place of delivery: In the terminal at the agreed place of delivery – discharged Freight charges: To the terminal at the agreed place of delivery – discharged Transport insurance: To the terminal at the agreed place of delivery – discharged			█			Transfer of risk / Place of delivery: Received in the terminal at the agreed place of delivery – discharged Freight charges: From the terminal at agreed place of delivery – discharged Transport insurance: From the terminal at agreed place of delivery – discharged
DAP DELIVERED AT PLACE	Transfer of risk / Place of delivery: At the agreed place of delivery – not discharged Freight charges: To the agreed place of delivery – discharged Transport insurance: To the agreed place of delivery – not discharged				█		Transfer of risk / Place of delivery: Received at the agreed place of delivery – not discharged Freight charges: From the agreed place of delivery – discharged Transport insurance: From the agreed place of delivery – not discharged
DDP DELIVERED DUTY PAID	Transfer of risk / Place of delivery: At the agreed place of delivery cleared for import – not discharged Freight charges: To the agreed place of delivery - discharged Transport insurance: To the agreed place of delivery – not discharged				█		Transfer of risk / Place of delivery: Received at the agreed place of delivery cleared for import – not discharged Freight charges: From the agreed place of delivery – discharged Transport insurance: From the agreed place of delivery – not discharged

ALL FORMS FOR TRANSPORTATION

OCEAN FREIGHT ONLY

	Seller's obligations/responsibility – Freight charges – insurance liability	SELLER	PORT OF LOADING	CARRIER	CARRIER	PORT OF DESTINATION	BUYER	Seller's obligations/responsibility – Freight charges – insurance liability
FAS FREE ALONGSIDE SHIP	Transfer of risk / Place of delivery: Placed on the nominated quay alongside the vessel at the agreed port of loading Freight charges: Until placed on the agreed quay Transport insurance: Until placed on the agreed quay		█					Transfer of risk / Place of delivery: When placed on the nominated quay alongside the vessel at the agreed port of loading Freight charges: From placed on the agreed quay at the port of loading Transport insurance: From placed on the agreed quay at the port of loading
FOB FREE ON BOARD	Transfer of risk / Port of delivery: When shipped onboard the nominated vessel at the agreed port of loading Freight charges: Until loaded on board the nominated vessel Transport insurance: Until loaded on board the agreed vessel			█				Transfer of risk / Port of delivery: When shipped onboard the nominated vessel at the agreed port of loading Freight charges: From loaded on board the nominated vessel Transport insurance: From loaded on board the agreed vessel
CFR COST AND FREIGHT	Transfer of risk / Port of delivery: When shipped onboard the vessel at the agreed port of loading Freight charges: To the agreed port of destination - discharged Transport insurance: Until shipped on board at the agreed port of loading			█				Transfer of risk / Port of delivery: When shipped onboard the vessel at the agreed port of loading Freight charges: From the agreed port of destination - discharged Transport insurance: From shipped on board at the agreed port of loading
CIF COST INSURANCE AND FREIGHT	Transfer of risk / Port of delivery: When shipped onboard the vessel at the agreed port of loading Freight charges: To the agreed port of destination discharged Transport insurance: Until the agreed port of destination - discharged			█				Transfer of risk / Port of delivery: When shipped onboard the vessel at the agreed port of loading Freight charges: From the agreed port of destination - discharged Transport insurance: From the agreed port of destination - discharged

OCEAN FREIGHT ONLY

RECOMMENDED MEANS OF TRANSPORT – PACKING ALTERNATIVES – LETTER OF CREDIT NUMBER SEQUENCES AND RELEVANT DOCUMENTATION GIVING EVIDENCE OF DELIVERY

MEANS OF TRANSPORT	EXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
Truck	✓	✓	✓	✓	✓	✓	✓	✓			
Air plane		✓	✓	✓	✓	✓	✓				
Railway	✓	✓	✓	✓	✓	✓	✓	✓			
Ship		✓	✓	✓	✓			✓	✓	✓	✓
Courier						✓					
Post		✓	✓	✓		✓					

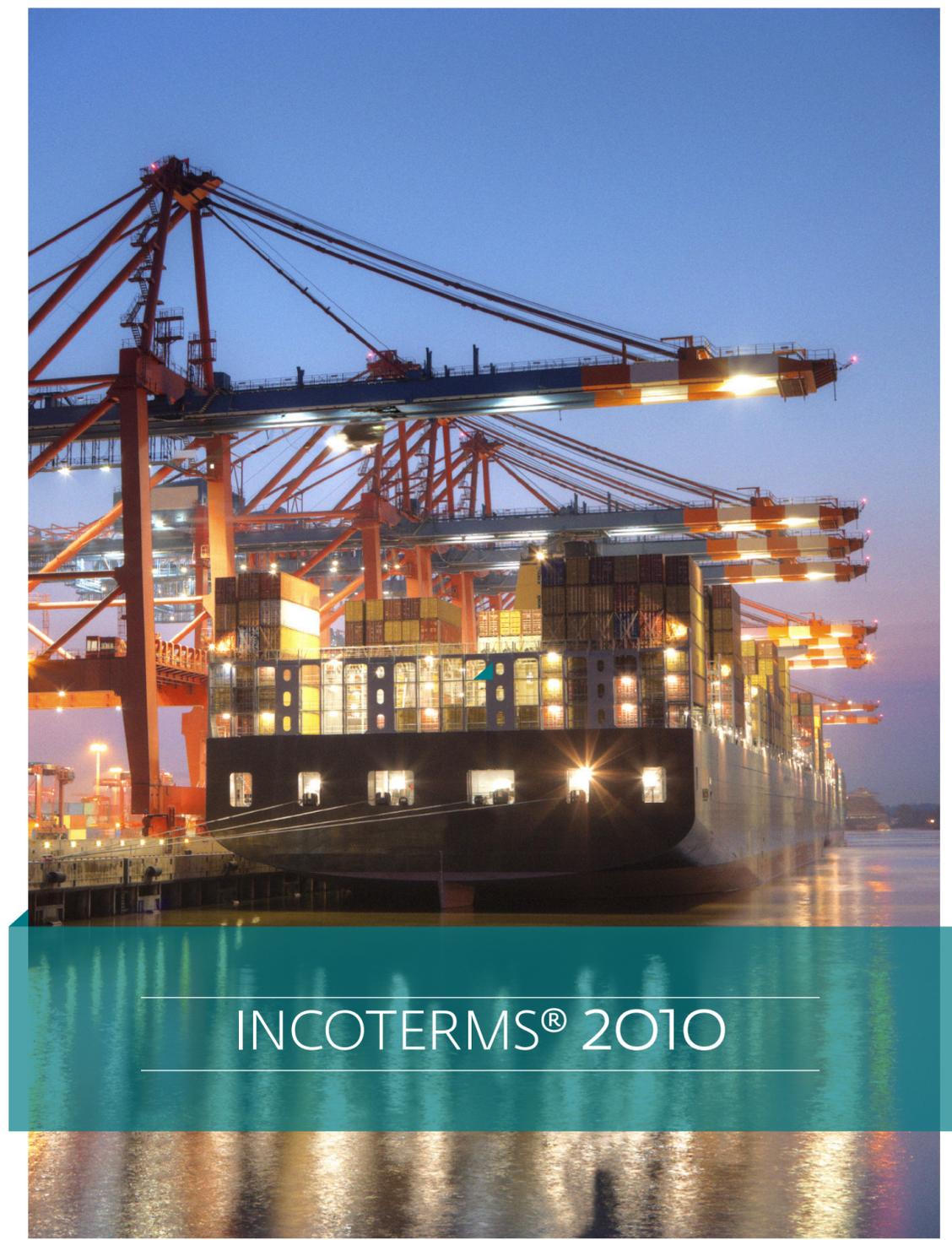
PACKING ALTERNATIVES	EXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
Container – FCL – full container load	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Container - LCL – less container load		✓	✓	✓	✓	✓	✓		✓	✓	✓
Aircontainer – RAP – DQF – DPE – AA2		✓	✓	✓	✓	✓	✓				
Bulk cargo	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓
Pallets	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓
Dangerous cargo		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Liquid / fluid cargo	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Cases / boxes / cardboard container	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
General / mixed cargo	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

LETTER OF CREDIT NUMBER SEQUENCES	EXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
Place of receipt * 44 A	✓	✓									
Place of delivery * 44 B			✓	✓	✓	✓	✓				
Port of loading * 44 E								✓	✓		
Port of discharge * 44 F										✓	✓

RELEVANT DOCUMENTATION GIVING EVIDENCE OF DELIVERY – LAND AND AIRTRANSPORT	eXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
Statement issued by seller giving information of delivery to the buyer	✓										
Carriers certificate of receipt	✓	✓						✓			
Road consignment note	✓	✓	✓	✓	✓	✓	✓	✓			
Airway bill		✓	✓	✓	✓	✓	✓				
Rail consignment note	✓	✓	✓	✓	✓	✓	✓	✓			
Courier receipt						✓					
Post parcel receipt		✓	✓	✓		✓	✓				
Statement issued by carrier that the goods are placed to the buyers disposal at the agreed terminal/place			✓	✓	✓	✓	✓	✓			
Warehouse receipt		✓	✓	✓	✓	✓	✓	✓			
Combined transport document			✓	✓	✓	✓	✓		✓	✓	✓
Forwarders certificate of receipt	✓	✓	✓	✓	✓	✓	✓	✓			
Delivery note	✓					✓	✓				

OCEAN FREIGHT	EXW	FCA	CPT	CIP	DAT	DAP	DDP	FAS	FOB	CFR	CIF
Combined transport bill of lading		✓	✓	✓	✓	✓	✓		✓	✓	✓
Shipped on board ocean bill of lading			✓	✓	✓				✓	✓	✓
Non- negotiable bill of lading			✓	✓	✓				✓	✓	✓
Charter party bill of lading									✓	✓	✓
Mate's receipt		✓							✓	✓	✓
Dock receipt		✓						✓			

SYNOPSIS 2010 / 075 / 10051 / 11160



INCOTERMS® 2010

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